

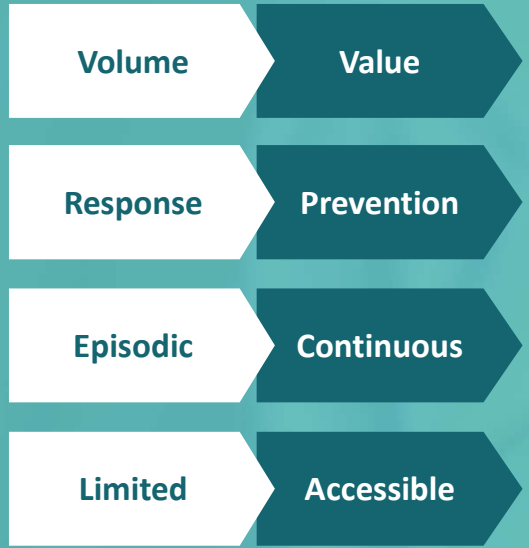
Advancing Care Coordination and Telehealth at Scale:

Lessons learned from applying collaborative methodologies for scaling up integrated care programs in EU regions.

Helen Schonenberg , Michiel van Genuchten
Vienna Healthcare Lectures 2018
September 20, 2018

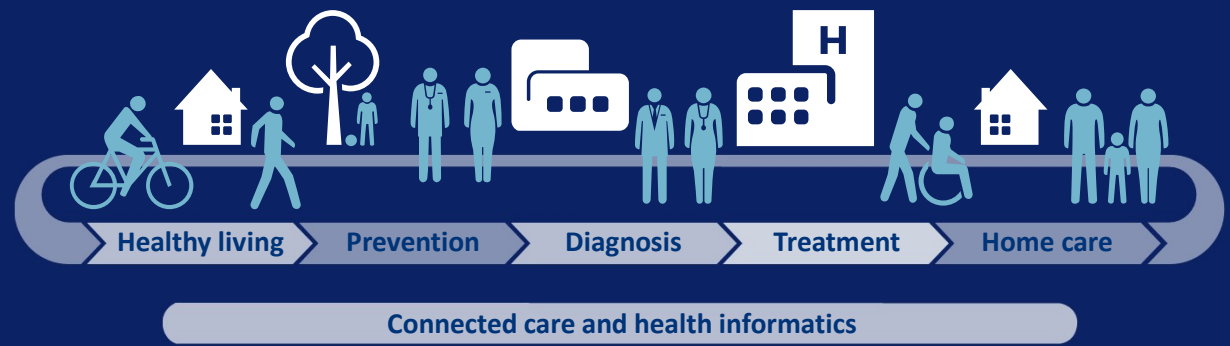


Economic realities are driving the need for new approaches in healthcare



Ready to take on the healthcare challenge

At Philips, we take a holistic view of people's health journeys, starting with healthy living and prevention, precision diagnosis and personalized treatment, through to care in the home – where the cycle to healthy living begins again.



The background is a blurred photograph of a person in a white lab coat writing on a document with a white marker. In the foreground, a pair of black-rimmed glasses and a stethoscope are visible on a desk. A semi-transparent grey box is overlaid on the lower part of the image.

Do you have a minute?

Michiel van Genuchten

Estimated number of people with diabetes worldwide and per region in 2015 and 2040 (20-79 years)

North America and Caribbean

2015 **44.3 million**
2040 **60.5 million**

Europe

2015 **59.8 million**
2040 **71.1 million**

Middle East and North Africa

2015 **35.4 million**
2040 **72.1 million**

Western Pacific

2015 **153.2 million**
2040 **214.8 million**

South and Central America

2015 **29.6 million**
2040 **48.8 million**

Africa

2015 **14.2 million**
2040 **34.2 million**

South East Asia

2015 **78.3 million**
2040 **140.2 million**

World

2015 **415 million**
2040 **642 million**

Not enough GP's to handhold chronic patients

	Sample size	Minutes Seen by Doctor Mean
Germany	889	8
Spain	539	8
United Kingdom	446	9
Netherlands	579	10
Belgium	601	15
Switzerland	620	16
USA	106	13
Australia	926	14
Saudi Arabia	843	6
United Arab Emirates	925	6
State of Qatar	598	7



Source: Bener, 2007, Deveugelee et al., 2002, Levinson and Chaumenton, 1999, Britt et al., 2002, Al-Shammari, 1991, Annual Health Report UAE, 2004

How can we make better use of minutes?

- Utilizing increasing number of sensors at home
- Actively involve the patient
- Questionnaires to collect meaningful data up front
- Med rules to signal medical exceptions
- Patient knows he/she is being watched by medical professional
- Population mgmt and campaigns to focus on high risks patients
- GP can spend more time with high risk patients as a result

Measuring outcomes



$$\text{Patient Value} = \frac{\text{Health Outcomes}}{\text{Cost}}$$



TheKingsFund

Ideas that change health care

Authors
Nancy J Devlin
John Appleby

Getting the most out of PROMs

Putting health outcomes at the heart of NHS decision-making

ICHOM Standard Sets (4 CV out of 23 total)



Hypertension
Cardiovascular



Heart Failure
Cardiovascular and circulatory



Coronary Artery Disease
Cardiovascular and circulatory



Stroke
Cardiovascular and circulatory

THE HEALTH CARE CRISIS

In spite of countless health care reform efforts over many decades, uneven quality, frequent errors, and high and rising costs continue to plague the U.S. and countries around the globe. The status quo is untenable, and everyone—providers, health plans, employers, governments, and most of all, patients—will suffer if we fail to fundamentally change our approach.

High & Rising Costs



Figure #1

4%

Average annual real growth in per capita health spending across OECD nations, 2000-2009.

Healthcare spending accounts for

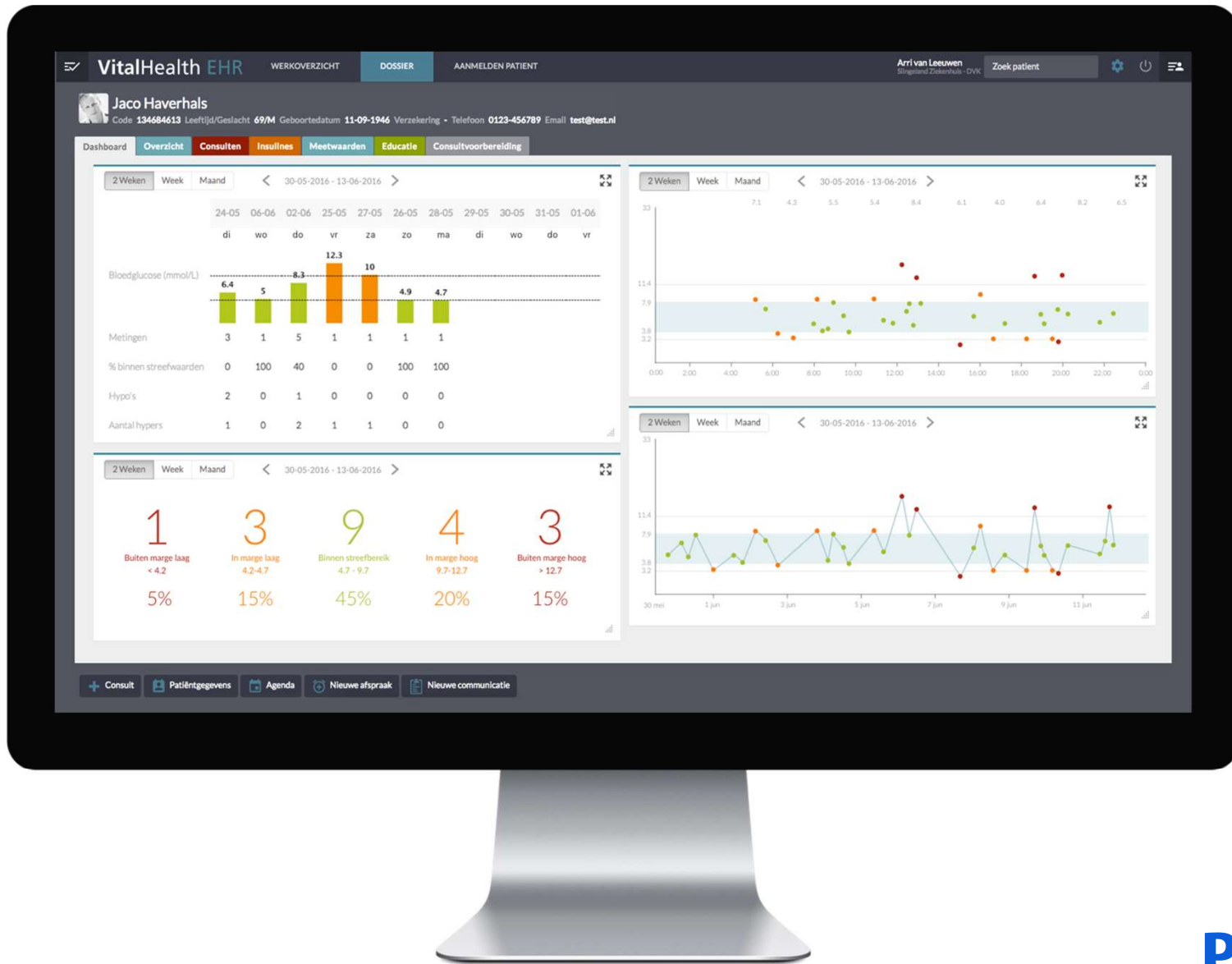
17.6%

of GDP in U.S.

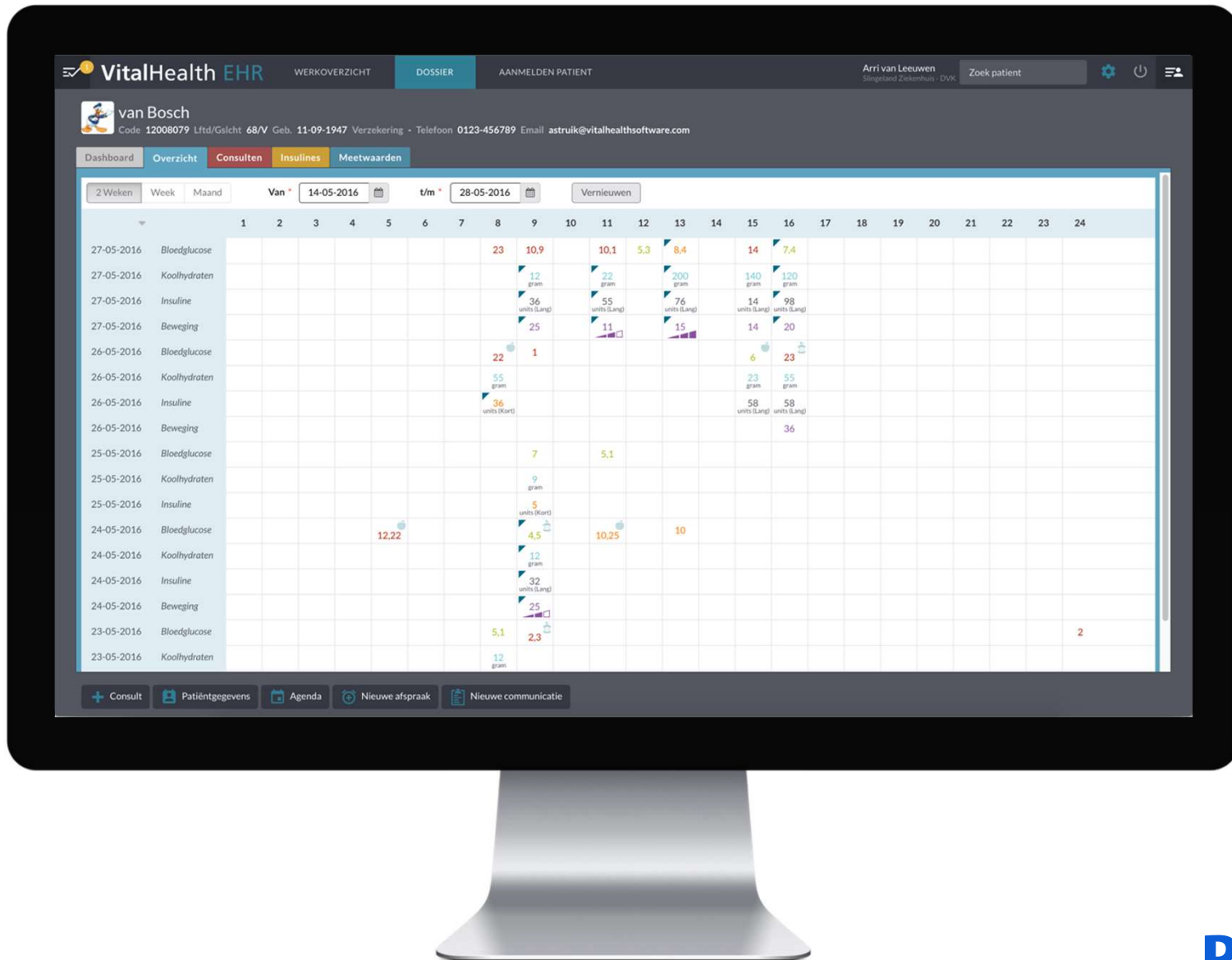
THE SOLUTION: IMPROVING VALUE FOR PATIENTS

Solving our health care crisis begins with getting all stakeholders to agree on a single overarching goal: **improving the quality of care delivered for each dollar spent.** Competition has failed in health care for the simple reason that it is based upon entirely wrong metrics. We must reorient health care around value for patients, rather than current drivers like geography or the discounts negotiated by insurers. Only then can we create a system that delivers sustained improvements in quality and efficiency.

DIABETES PROVIDER WEB APP

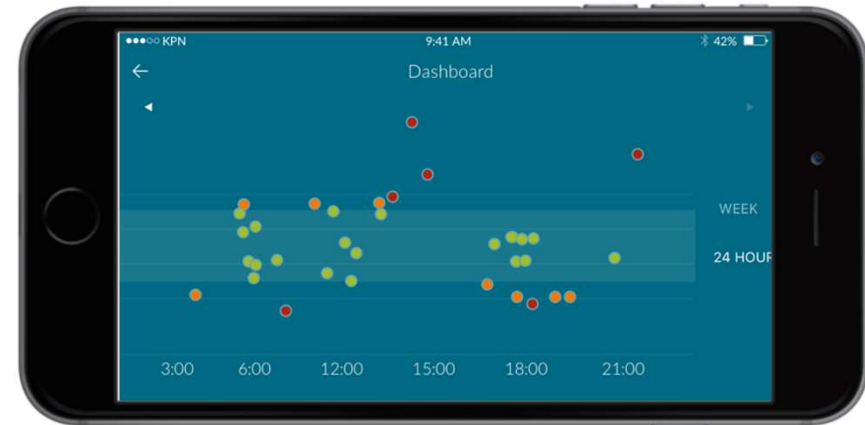
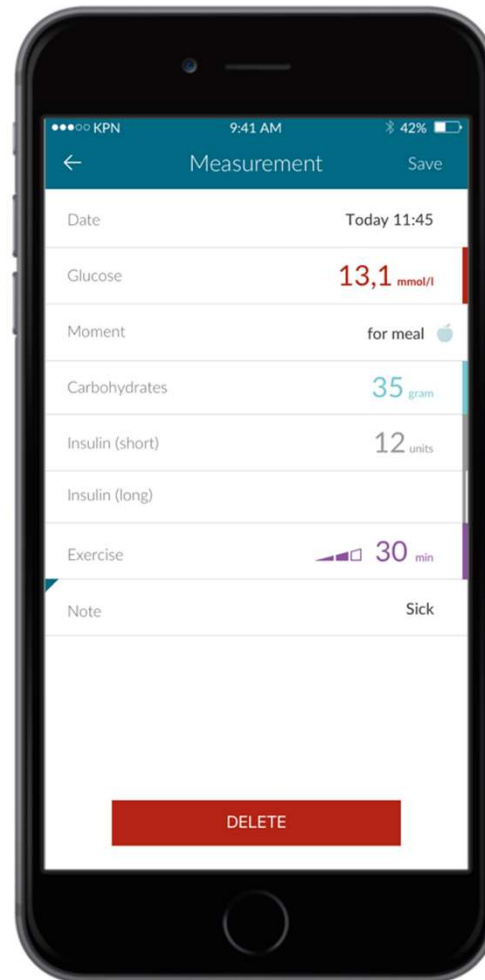


DIABETES PROVIDER WEB APP



DIABETES PATIENT MOBILE APP

Mobile APP designed for and with Diabetes patients and connect through devices to support them in their daily life.



Caregroup Synchron

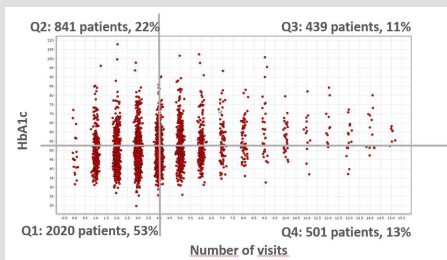
Making impact through insight



Caregroup Synchron: Synchron aims to provide the best possible care for chronically ill patients by connecting healthcare providers with the patient.

Caregroup Synchron works with VitalHealth CHM

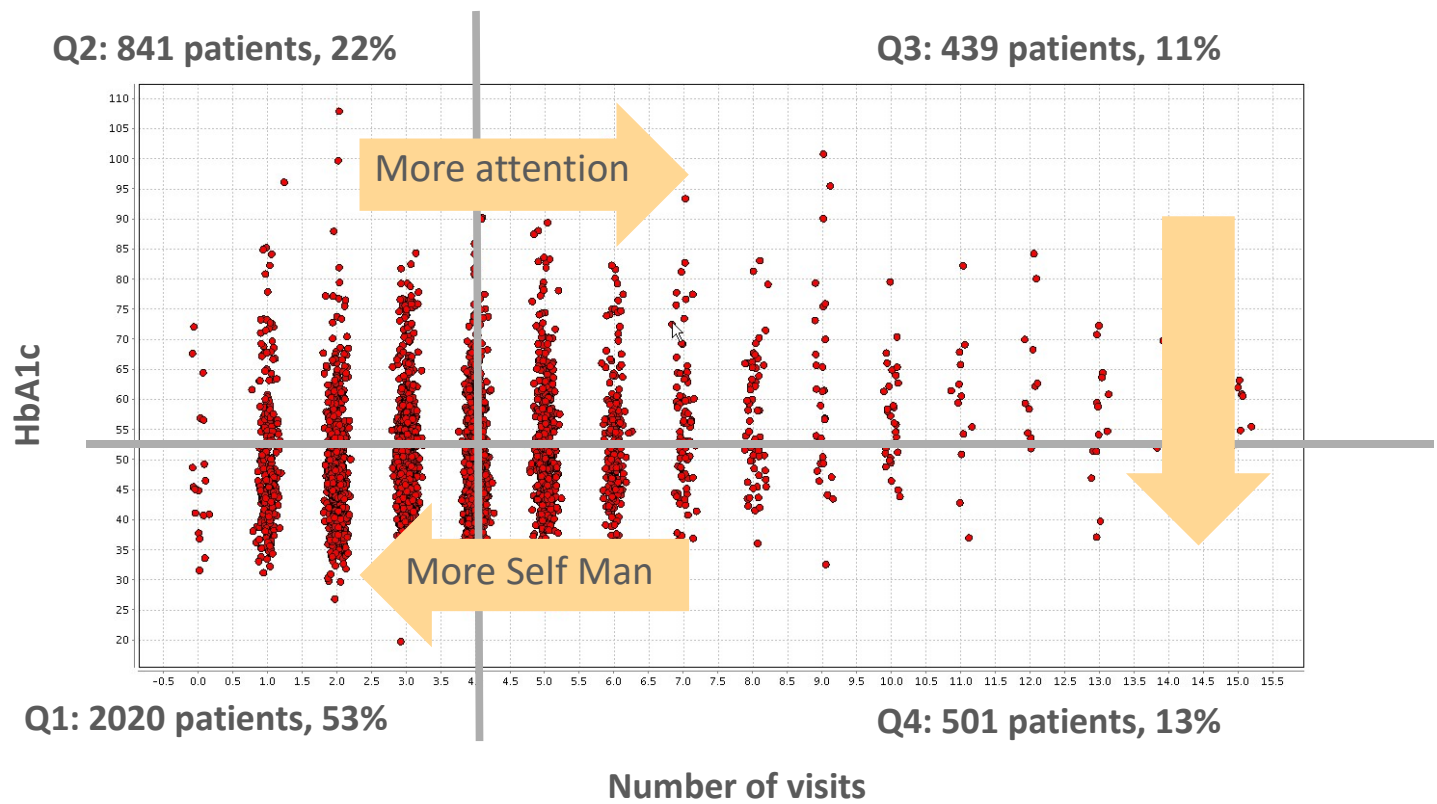
Risk stratification



(click to enlarge)

- + Analysis number of visits per patient versus HbA1c-levels
- + Determining patients at risk and providing them with personalized care
- + Method for benchmarking and learning from colleagues
- + 250 Euro per patient per year; 85% of patients never goes to hospital

Are minutes spent with the right patients?



Research questions

- What can we learn from operational data?
- What to measure?
- How to engage the patient?
- How to prove effectiveness?
 - Needed for sw as class 2 medical device and value based healthcare

EU Project on scaling integrated care

Start	March 2016
Duration	36 months
Project Budget	3.5 MEuros (60% funded)
Project Lead	Philips Healthcare (Germany)

ACT@Scale is funded by the European Union, in the framework of the Health Programme under grant agreement 709770

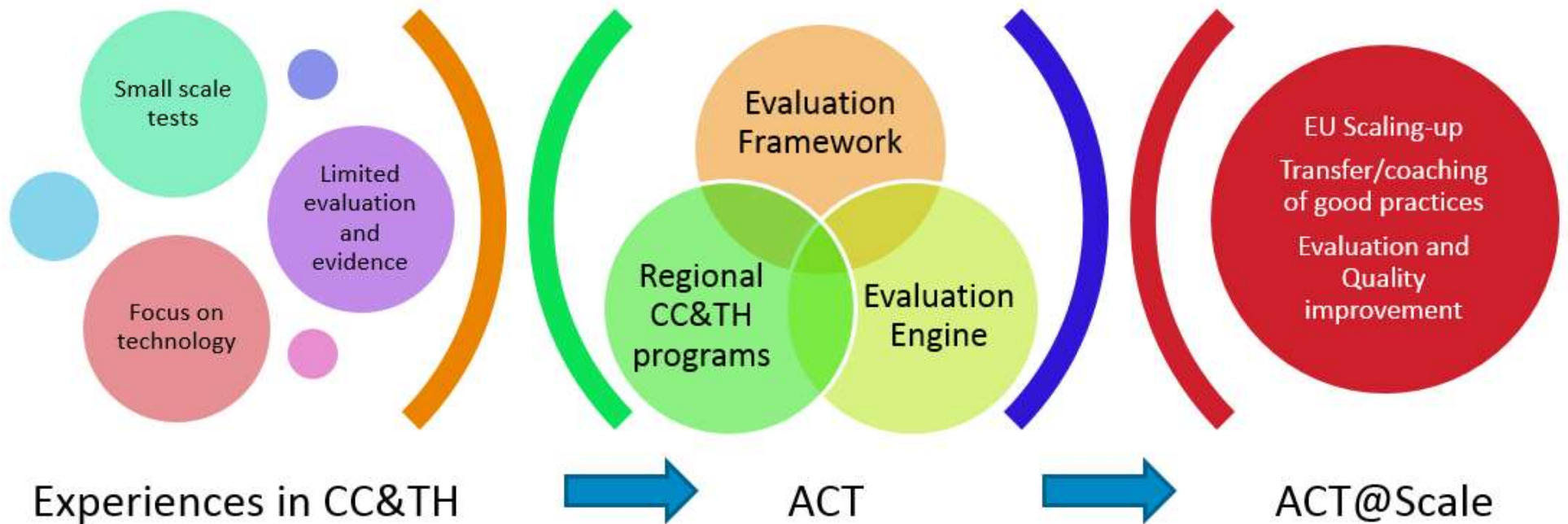


ACT@Scale Consortium

- Philips Healthcare Germany (coordinator), **Germany**
- Osakidetza – Basque Country Health System, **Spain**
- KRONIKGUNE – Research Centre on Chronicity, **Spain**
- University Medical Center Groningen, the **Netherlands**
- Region of Southern Denmark, **Denmark**
- Agency for Health Quality and Assessment of Catalonia (AQuAS), **Spain**
- Centre for Connected Health and Social Care, Northern Ireland, **Ireland**
- Philips Electronics (Netherlands), the **Netherlands**
- Aristotle University of Thessaloniki, **Greece**
- City University London, School of Health Sciences, **UK**
- Universitätsklinikum Würzburg, **Germany**
- University of Hull, **UK**
- The Consorci Institut D'Investigacions Biomediques August Pi i Sunyer (IDIBAPS), **Spain**



Project History



ACT@Scale Aims

- **Aim: scaling-up integrated care programs**
 - Structured methodology (PDSA) for assessment, benchmarking and exchange of good practices of scaling-up
 - Transferability of good practices for scaling-up
- **Topics:**

Stakeholder & change management

achieve support and commitment

Service Selection

Appropriate level of distribution of resources by dynamic need of patients and populations

Sustainability & business models

Deliver at least equal quality of care at lower cost or with fewer personnel

Citizen Empowerment

Total engagement of users to make the strategy self-sustaining

Evidence

Collecting and measuring experience, status, progress and success of scaling-up

Target Population / Programs (14)



Region	2016	2019
South Denmark	430	2000
Catalonia	5000	15500
Northern Netherlands	18500	35200
Basque Country	6350	18400
Northern Ireland	2000	4200
TOTAL	32280	75300




EIP ON AHA
 REFERENCE SITE
 ★★★★★

PHILIPS

Collaborative Methodologies

How to improve integrated care programs?
E.g. How to engage the patient?



Process Improvement

- Innovative process improvements are increasingly implemented in integrated care
- We use evidence-based methods from implementation research
 - monitor and evaluate running integrated care programs
 - understand if and how implemented actions affect the program
- We need to consider all aspects of the implementation of the program
 - **Context** in which it is being implemented
 - **Processes** organized around the programs
 - **Perspectives** of all relevant stakeholders (in particular the end users)
- Implementation research also promotes the systematic application of research findings in practice (Peters et al 2013).

Collaborative Methodology

- The collaborative approach requires groups to come together periodically to
 - learn and exchange ideas and quality methods
 - exchange their experiences with implementing actions (changes)
 - Local stakeholders design and implement local improvements
 - Objective
 - Stimulate rapid improvement
 - Disseminate good ideas
 - Boost learning skills
- Cyclic improvement process

Elements

1. Topic selection
2. Purpose and expectations
3. Experts recruitment
4. Enrolment of participating teams
5. Learning sessions
6. Action periods
7. Measurement and evaluation

Cyclic improvement process PDSA cycles

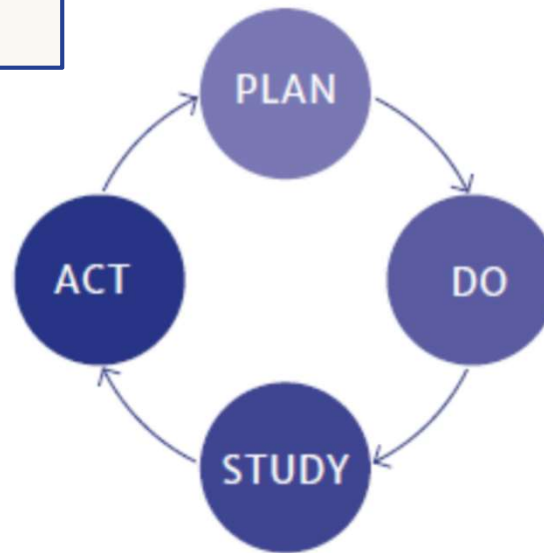


Elements

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Plan the actions and develop a framework to test the change (who, what, when, where).

Refine the changes based on learning and determine the modifications



Test the action and document any problem or unexpected observation

Analyze the results, compare the data obtained to the predictions and summarize what has been learned.



IMPROVEMENT AREA

Underuse of existing empowerment tools

Underuse of existing tool. Incoherence empowerment level and education / services provided. Low capacity of care professionals to give proper education and assess impact on health and QoL.

No uniform information and training provided to care professionals. Patient and care giver training for patients not adapted to disease phase and available tools are underused and not adapted to user capacities

Improve communication for between patient/relatives and health care profs among patient's needs and treatment
Improve self awareness in patient chronic conditions.

OBJECTIVES

Expand use of empowerment tools

Provide patients and caregivers with training programs adapted to their specific needs and capacities. Augment healthcare professionals' understanding the relevance of the empowerment.

Promote and improve empowerment skills of both healthcare professionals and patients/caregivers. Provide patients and caregivers with online applications or corporative technological platforms.

Via apps and CAT patient portal: communication tool patient and professional, improve awareness, chronic management apps, training courses, improved communication primary care and nursing homes

INTERVENTION

Develop empowerment content

Adapt the content of the Kronik ON program to address empowerment in early stages of the disease publish it in the online Health School (OBS: on hold). Empowerment program needs tailoring towards early states of disease (online).

Develop a Specific "Active patient" program for CHF. Create and implement a structured empowerment program for patients with congestive heart failure for all the organizations of "Osakidetza" ~ Create homogeneity across different sites.
➤ Common elements, but support of personalized content.

Create an APPS to increase awareness about health chronic conditions and improve their management. Protocolize and improve the patient's information and their accessibility. Improve accessibility for patients.

Training and awareness

Develop and set up a training program for all professionals to provide capacity in empowerment methodologies. Periodically revise and validate training material. Prepare, organize and provide training sessions focused on empowerment methodologies, techniques and tools for professionals (primary and secondary care)

Ensure patients and caregivers attend the training chronic care programmes in Primary Health Care. (= motivation)

Add communication channels

Foster the access to Catalanian patient portal to improve the communication between health professionals and patients. Formalize the communicational processes.

We combine

- Process improvement documentation (PDSA)
- Context information (EIP AHA maturity model)
- Patient activation (PAM survey)
- Patient self-care behaviours (MAY survey)
- Patient experience (NPS question)
- Patient data (local IT systems)
- Care giver perspective on activation (CSPAM survey)

differences

Accessibility (Catalonia)

VS

Homogeneity (Basque country)

Program Evaluation

How to evaluate integrated care programs?
What data to collect?

Slides adapted from the IFIC conference.

Presentation in collaboration with the EU projects: SUSTAIN and SELFIE



Scientific evidence

- Strong belief in the benefits of integrated care
- Roll-out many integrated care initiatives for people with complex needs
- Policy-makers need process- and outcome-oriented, evidence-based strategies

Evidence remains inconsistent

- Impact and outcomes not obvious for complex patients
- Five year evaluation of 30 initiatives: no reduction in emergency admissions and associated costs [Bardsley et al 2013]
- Systematic reviews shed no light on what works

Research design problems

- Sample sizes and recruitment
- Evaluability
- Counterfactual, before and after
- Measurement: attribution and sensitivity
 - Reliance of service measures, QoL
 - Improvement in health and social status

Evidence from practice

Need to understand the implementation process and what works for whom, in what setting and with what outcome

- From practice we know the important ingredients
- Evidence grounded from practice
 - provides the best routes to achieving specific outcomes
 - avoids inappropriate data collection
 - highlights the relevance of 'proxy' measures
 - improves professional credibility and confidence

Live their life

- Kindness and patience
- Dignity
- Independence
- Contact with others
- Stay in your own home

Perform their role

- Defining objectives and roles
- Shared documentation
- Space
- Active management
- Autonomy

Take their responsibility

- Leadership & governance
- Funding and contract agreements
- Workforce strategies
- IT infrastructure

Patients

Professionals

Organizations

Appropriate outcomes for evaluation

Classical health
outcomes

Wellbeing
indicators

Often there is a strong focus on classical health outcomes
E.g. health status, physical functioning and quality of life

Whereas outcomes such as wellbeing, experience with care, social functioning, social participation and goal attainment might be more appropriate for vulnerable target groups

Quantitative
outcomes

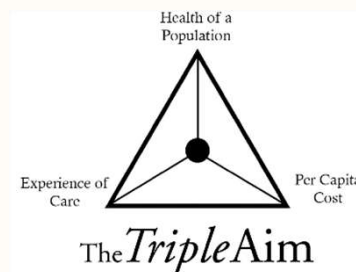
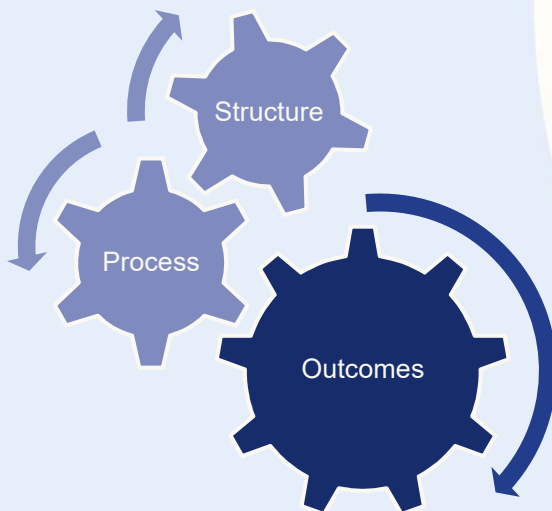
Mixed
methods

Often there is a strong focus on quantitative outcomes

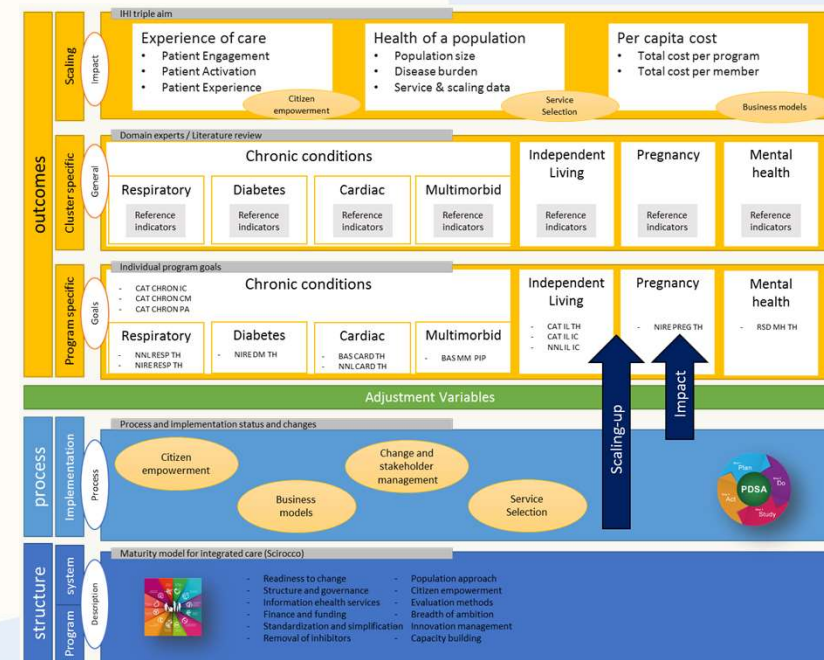
Whereas mixed methods approaches might be more appropriate in evaluating **complex interventions** such as integrated care taking into account the **processes and contexts** in which these programs are implemented

ACT@Scale Framework

- **Conceptual framework for data collection**
 - Scaling outcomes
 - Recommended outcomes per program type
 - Program-specific outcomes
 - Adjustment variables
 - Structure and process indicators



Minimum data set (MDS): data collected by all programs



Challenges, experiences & good practices

Challenges Surveys

- Harmonization between countries
 - Questionnaires not available in all languages
 - Translations have not been validated
 - Sometimes inappropriate in a different culture
- Harmonization between programs
 - Mismatch with program population or program ambitions
- Survey / research fatigue

User shorter alternatives, combine surveys

- Additional challenges in vulnerable populations
 - Organization and distribution difficult
 - Due to age of the population, surveys:
 - Difficult to understand and too long
 - Don't match experiences and perceptions of elderly
 - Reliability of the responses?

Consider interviews, face-face administration of surveys, involve representative

Challenges

Measuring impact

- **Data inconsistency**
 - Quantitative: registries, local systems (regions, countries)
 - Qualitative: different instruments
- **Data availability: issues preventing upload of data and/or to produce linked data for analysis**
- **Changing environment**
 - Process improvement +
 - All sudden or gradual changes in organization, funding, processes, politics, technology, recruitment, staff engagement
- **Time pressure**
 - Quick results: produce outcomes versus the ability to create data
 - Project life cycles
 - Especially if also interventions are implemented within the programs
 - We expect to see impact on the process, but not see impact on outcomes

Challenges

Dealing with variety

Expect differences due to program objectives, cultural differences, availability of validated surveys, access to data, or other pragmatic considerations

- Operational setting: running programs with existing measures
 - Continuation of measurements used in the past is more important than comparability across programs
- Harmonization between countries
 - Data registries measure and report differently
 - Local systems measure and report differently
- Harmonization between programs
 - Wide scope of programs, difficult to get agreement on outcome indicators

Layered approach: core set + cluster and program specific outcomes

Experiences Collaborative Methodology

1. Select a program with convincing evidence
2. The maturity level of the service and management engagement are key
3. Be effective in running the collaborative meetings
4. Make sure you have sufficient ambassadors to promote the program
5. Build a collaborative team representative of all stakeholders
6. Ensure you address organizational changes necessary
7. Implement the program into the existing care model using substitution of pathway elements
7. Make use of proven care models such as the chronic care model

- ### Elements
1. Topic selection
 2. Purpose and expectations
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Experiences available in brochure (print+PDF)



Cluster: Chronic - Cardiac
Target group: Heart Failure patients

Partly due to an ageing population, chronic heart failure (CHF) is becoming more common. It will become increasingly difficult to maintain the quality of care given the general constraint on health finances in most countries. Home telemonitoring is a promising solution to this increase in demand. It has the potential to allowing healthcare professionals to follow up a patient's health status more closely and facilitate early symptom detection. Patients transmit their parameters at least once per week by means of the telemonitoring devices that send the data to the gateway in the patient's home. The data is then transmitted to the Telecare Centre, where the operator checks the data. When clinical parameters are out of range, the operator verifies the alarm by a phone call to the patient.

The Telecare Centre also resolves any technical problems arising in the use of devices. The numbers of patients included in the program to date is 241 and the aim within the ACT@Scale programme is to reach 400.

Current coverage:
220 patients

Aim to scale to:
400 patients



The use of telemonitoring in congestive heart failure is not without controversy as there is no clear evidence of its benefits. Some healthcare professionals therefore prefer to remotely monitor patients with less sophisticated equipment and procedures such as regular phone calls, filling questionnaires or dedicated nursing. The scaling-up of this program has been delayed due to technical reasons and, currently, only one integrated care organization is actively deploying telemonitoring. Positive results of a Basque telemonitoring experience have been widely disseminated to get more professionals to support the programme. During the programme, the technological platform used by the professionals to follow up patient's vital signs has been completely re-designed resulting in a very user-friendly and easy-to-use tool.

- Topic
- Purpose
- Experts
- Team
- Learning
- Action periods
- Evaluation

Lessons learned

Tip 1:

'Select a program with convincing evidence.'

The particular program, which is the object of improvement, needs to be supported by sound knowledge and positive results demonstrated in real-world settings. Good practice and research evidence about what is effective is crucial to engage and convince stakeholders to move on and look for improvements in the current practice.

Transfer to another setting:

- Search the literature for evidence from a trusted source, that has good methodology and has been performed in a similar setting (e.g. geographical, private / public system) to convince professionals and specialists.
- Create a smoother, more efficient workflow, supported by user-friendly tools to engage the staff.
- Integrate the new way of working in the day-to-day practice, otherwise it will not be sustainable.
- Inform patients what they will gain from the initiative and ensure it is supported by user-friendly tools.

"The program needs to be supported by..."
PHILIPS

Questions?

Advancing Care Coordination and Telehealth deployment at Scale

<https://www.act-at-scale.eu>

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